



EXPANSION COORDINATOR POSITION ANNOUNCEMENT

- LOCATION:** Indianapolis, Indiana. Travel is required.
- START DATE:** January 2010
- BACKGROUND:** Delta Sigma Phi seeks a dynamic, enthusiastic self-starter who will have responsibility for the growth and development of the Fraternity at college campuses throughout America.
- POSITION:** The Expansion Coordinator will be a key member of the Fraternity's professional staff and will work with staff and volunteers to successfully recruit men for expansion and redevelopment projects which increases Delta Sigma Phi's presence on campuses nationwide.
- RESPONSIBILITIES:** The Expansion Coordinator is one of the most dynamic positions that Delta Sigma Phi Fraternity has to offer. This job requires the sales and marketing skills that you have acquired be put to the test. You will meet many new people and visit many new places.

The Expansion Coordinator will be required to travel to expansion sites for 3-6 weeks at a time. During that time, he will recruit high caliber men to be a part of the Founding Father class to establish Delta Sigma Phi's presence on campus. On any given day, the Expansion Coordinator could be meeting with alumni to discuss how they may volunteer, to recruiting men on campus, to meeting with the Greek Advisor, or holding informational sessions about Delta Sigma Phi.

The Expansion Coordinator has the primary responsibility for planning and recruiting men for the development of new Delta Sigma Phi chapters throughout the United States. In addition he will:

- Serve as project leader on site and coordinate with the other Fraternity staff, alumni volunteers, undergraduate recruits, and the University staff on all recruitment efforts and campus marketing initiatives.
- Gain institutional and interfraternal support for all Delta Sigma Phi expansion and redevelopment efforts.
- Work in collaboration with other staff members to develop and support new and existing colonies of Delta Sigma Phi Fraternity.
- Serve as an ambassador for Delta Sigma Phi to various constituencies.
- Instill basic chapter operational standards and work with the undergraduates to build the colony from the ground up.

- REQUIREMENTS:** Membership in good standing in a chapter of Delta Sigma Phi Fraternity. He shall have reliable transportation and a valid driver's license. A bachelor's degree is required as well as excellent communication and presentation skills. Experience in marketing, recruiting, sales or a related field is preferred.

- APPLICATION PROCESS:** Interested candidates should send a cover letter, résumé, and college transcript to the Fraternity Headquarters, attention Paul Lawson. Information may also be sent to Lawson@deltasig.org.

- APPLICATION TIMELINE:**
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| Cover Letters and Resumes due by: | October 21 |
| Start date: | Jan 4 |